



October 2, 2017

Amazon
Office of Economic Development
c/o Site Manager Golden
2121 7th Ave
Seattle, WA 98121

Dear Amazon,

Halifax International Airport Authority (HIAA) is pleased to provide this letter of support in Halifax's bid to house Amazon's next headquarters (HQ2). Halifax Stanfield (YHZ) is Atlantic Canada's principal full-service air gateway providing passengers and cargo clients with access to markets around the globe. An internationally recognized leader in customer service, Halifax Stanfield is certified as Airport Service Quality Assured – an industry gold standard for service excellence.

In response to Amazon's preference of having direct daily flights to Seattle, New York, San Francisco Bay Area and Washington, DC, Halifax Stanfield will be a key partner in leading discussions with all existing and future airline partners to advance direct connections to support Halifax in its bid for Amazon's HQ2.

Currently, Halifax Stanfield has three daily flights to Newark, New Jersey with United Airlines as well service to New York City (LGA) with Delta Air Lines. Both of these hubs serve the broader U.S. market efficiently and effectively. Our transborder services are also complemented by the three-time's daily service to Boston offered by Air Canada and WestJet. Should Halifax make the shortlist as a possible site for Amazon's HQ2, we would be pleased to look at opportunities to expand non-stop service from Halifax into the US as well as work with potential air partners on direct service access to Washington, Seattle and the San Francisco Bay Area. Halifax Stanfield is also very connected to Seattle and San Francisco, with one-stop flights through Toronto and Montréal.

Halifax Stanfield is the only airport east of Montreal with a U.S. customs pre-clearance, allowing passengers traveling direct to the United States to go through U.S. Customs and Border Protection prior to departing Halifax. We are also not capacity constrained unlike other Tier 1 airports. Taken together, YHZ is well poised for future growth opportunities and an improved passenger experience. Our value proposition to Amazon is to provide faster connections and the ability to get where you are going in the United States quicker.

Halifax Stanfield is pleased to support Halifax as a community partner on the Amazon HQ2 bid.

Sincerely,

A handwritten signature in black ink, appearing to read 'Joyce Carter'.

Joyce Carter, FCPA, FCA, ICD.D
President and CEO

